A Correlation:
Oregon
Academic Standards and
Junior Achievement
Elementary School Programs

Updated June 2022
Social Studies Academic Standards
School Counseling Mindsets and Behaviors for
Student Success

Junior Achievement USA®
One Education Way
Colorado Springs, CO 80906
www.ja.org
Overview

Junior Achievement programs offer a multidisciplinary approach that connects learning across social studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills.

In this document, Junior Achievement programs are correlated to the Oregon Academic Standards for where appropriate, for grades K-5.

Often Extended Learning Opportunities within the curriculum directly support an academic standard. When indicated, the letters ELO will appear superscripted next to the standard.

This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed.

JA Elementary School Programs

*JA Ourselves* uses compelling stories read aloud by the volunteer, along with hands-on activities to demonstrate helping, working, earning, and saving.

*JA Our Families* introduces students to the intersection of entrepreneurship and first-grade social studies learning objectives, including how family members’ jobs and businesses contribute to the well-being of the family.

*JA Our Community* uses posters and games to offer practical information about businesses and the many jobs those businesses offer in a community. Students explore production methods through a simulation game, and they learn about taxes, decision making, and how money flows in an economy.

*JA Our Community 2.0* immerses students in the daily life of their community through digital and hands-on interactives. They gain the skills and knowledge to be both a worker and an active citizen, exercising their civic duty to make decisions for the good of the community.

*JA Our City* introduces students to the intersection of financial literacy and third-grade social studies learning objectives, including the characteristics of cities and how people and businesses in cities manage their money.

*JA Our Region* introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a community. Students solve problems by weighing risks and rewards.

*JA Our Nation* provides practical information about businesses’ need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs locally and globally.

*JA More than Money* teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

*JA Career Exploration Fair* is an event where students learn about a range of career options across multiple career clusters. (Grades K-5)

*JA Career Speakers Series* In JA Career Speakers Series, a volunteer guest speaker visits the classroom and shares information about his or her career, work, and education experience. (Grades K-5)
### Session Details

<table>
<thead>
<tr>
<th>Session One: This or That? Make a Choice</th>
<th>Academic Standards</th>
<th>Common Core ELA</th>
<th>Common Core Math</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students practice economics by making personal choices.</td>
<td>K.2 Use and identify respectful dialogue, taking turns, and explain how rules are different in different settings</td>
<td>Reading Foundations RF.K.1-3</td>
<td>Counting and Cardinality CC.2.1.K.A.2</td>
</tr>
<tr>
<td><strong>Objectives:</strong></td>
<td>K.4 Distinguish between personal wants and needs.</td>
<td>Writing W.K.1-2,8</td>
<td></td>
</tr>
<tr>
<td>Students will:</td>
<td>K.5 Identify forms of US money and explain how money is used.</td>
<td>Literature RL.K.7</td>
<td></td>
</tr>
<tr>
<td>▪ Identify personal interests</td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Speaking and Listening SL.K.1-6</td>
<td></td>
</tr>
<tr>
<td>▪ Consider the factors that determine their choices</td>
<td>B-LS 1. Demonstrate critical-thinking skills to make informed decisions</td>
<td>Language L.K.4,6</td>
<td></td>
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<tr>
<td>▪ Define money</td>
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</table>

### Session Two: Do I Need What I Want?

Students recognize that people have basic needs and wants and that money-smart people know the difference between them.

**Objectives:**

Students will:

- Explain the difference between needs and wants
- Create a simple chart

<table>
<thead>
<tr>
<th>Academic Standards</th>
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</tr>
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<tbody>
<tr>
<td>K.4 Distinguish between personal wants and needs.</td>
<td>Reading Foundations RF.K.1-3</td>
<td>Counting and Cardinality CC.2.1.K.A.3</td>
</tr>
<tr>
<td>B-LS 4. Apply self-motivation and self-direction to learning</td>
<td>Literature RL.K.1,4</td>
<td>Measurement and Data CC.2.4.K.A.4</td>
</tr>
<tr>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>RL.K.7</td>
<td></td>
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<tr>
<td>B-LS 1. Demonstrate critical-thinking skills to make informed decisions</td>
<td>Speaking and Listening SL.K.1-3</td>
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<td></td>
<td>Language SL.K.6</td>
<td></td>
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<td></td>
<td>Language L.K.4,6</td>
<td></td>
</tr>
</tbody>
</table>

### Session Three: A Penny Earned

Students are introduced to storybook characters and examine ways they can earn money.

**Objectives:**

Students will:

- Describe the role of money in society
- Identify jobs they can do to earn money

<table>
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<tr>
<th>Academic Standards</th>
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</tr>
</thead>
<tbody>
<tr>
<td>K.5 Identify forms of US money and explain how money is used.</td>
<td>Reading Foundations RF.K.1-4</td>
<td>Counting and Cardinality CC.2.1.K.A.1-3</td>
</tr>
<tr>
<td>K.6 Give examples of different jobs performed in communities.</td>
<td>Writing W.K.2,8</td>
<td></td>
</tr>
<tr>
<td>K.8 Explain how people earn income and that some jobs earn money while others are volunteer.</td>
<td>Literature RL.K.1-4</td>
<td></td>
</tr>
<tr>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>RL.K.7</td>
<td></td>
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<td></td>
<td>RL.K.9-10</td>
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<td></td>
<td>Speaking and Listening SL.K.1-6</td>
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<tr>
<td></td>
<td>Language L.K.4,6</td>
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</table>
### Session Details

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<th>Academic Standards</th>
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<tbody>
<tr>
<td><strong>Session Four: A Penny Saved</strong>&lt;br&gt;Students are introduced to the concept of saving.&lt;br&gt;<strong>Objectives:</strong>&lt;br&gt;Students will:&lt;br&gt;▪ Explain the importance of saving money&lt;br&gt;▪ Identify a savings goal&lt;br&gt;▪ Identify a place where people save money</td>
<td>K.5 Identify forms of US money and explain how money is used.</td>
<td>Reading Foundations&lt;br&gt;RF.K.1-4&lt;br&gt;Literature&lt;br&gt;RL.K.1-4&lt;br&gt;Speaking and Listening&lt;br&gt;SL.K.1-6&lt;br&gt;Language&lt;br&gt;L.K.4,6</td>
</tr>
<tr>
<td><strong>Session Five: A Penny Shared</strong>&lt;br&gt;Students are introduced to storybook characters and their plans to earn money for a worthy cause.&lt;br&gt;<strong>Objectives:</strong>&lt;br&gt;Students will:&lt;br&gt;▪ Explain the importance of giving&lt;br&gt;▪ Organize a chronological sequence of events</td>
<td>K.8 Explain how people earn income and that some jobs earn money while others are volunteer.</td>
<td>Reading Foundations&lt;br&gt;RF.K.1-4&lt;br&gt;Writing&lt;br&gt;W.K.1,8&lt;br&gt;Literature&lt;br&gt;RL.K.1-4&lt;br&gt;RL.K.7&lt;br&gt;RL.K.9-10&lt;br&gt;Speaking and Listening&lt;br&gt;SL.K.1-6&lt;br&gt;Language&lt;br&gt;L.K.4,6</td>
</tr>
<tr>
<td>Session Descriptions</td>
<td>Academic Standards</td>
<td>Common Core ELA</td>
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<td>-----------------------------------------------------------</td>
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<td>--------------------------------------------------------------------------------</td>
</tr>
<tr>
<td><strong>Session One: All Kinds of Families</strong></td>
<td>1.10 Understand that families have a past.</td>
<td>Reading Literature</td>
</tr>
</tbody>
</table>
|                                                           | 1.11* Identify, affirm, respect, and explain the diverse cultural heritage, songs, symbols, and celebrations of my community and the diverse social and ethnic groups in Oregon and the United States of America. | RI.1.1  
RI.1.3-4  
RI.1.7,9,10 | 1.2 |
|                                                           | 1.12 * Describe how individual and group characteristics are used to divide, unite, and categorize racial, ethnic, and social groups. | Reading Foundations                                                        | RI.1.1-4            |
|                                                           | Students will:                                                                     | Writing                                                                     | W.1.2,5,8           |
|                                                           | ▪ Begin to understand the similarities and differences between families            | Speaking & Listening                                                        | SL.1.1-2            |
|                                                           | ▪ Recognize the importance of businesses in neighborhoods                         | Language                                                                    | SL.1.4-5            |
|                                                           | **Session Two: Money for Needs and Wants**                                        | Reading for Information                                                    | Language L.1.1        |
|                                                           | Students become aware that all families need food, clothing, and shelter to live and must earn money to pay for these needs. | RI.1.1  
RI.1.3-4  
RI.1.6-7  
RI.1.10 | RI.1.4 |
|                                                           | **Session Three: Businesses All Around the Neighborhood**                         | Reading Foundations                                                        | Measurement and Data 1.MD.C4  |
|                                                           | Students learn how the needs and wants of people in a neighborhood create an opportunity for entrepreneurs to start businesses. | RF.1.1-4  
SL.1.1-2  
SL.1.4  
RI.1.1-2 | 1-2  
4-5  
7-8 |
|                                                           | **Objectives:**                                                                    | Writing                                                                     | SL.1.1-2            |
|                                                           | Students will:                                                                     | Speaking & Listening                                                        | SL.1.4-5            |
|                                                           | ▪ Define entrepreneur, goods, and services                                         | Language                                                                    | Language L.1.1        |
|                                                           | ▪ Interpret map symbols                                                            | Reading Foundations                                                        | RI.1.1-4            |
|                                                           | ▪ Identify the goods or services businesses provide                                | Writing                                                                     | W.1.2,5,8           |
|                                                           | **Objectives:**                                                                    | Speaking & Listening                                                        | SL.1.1-2            |
|                                                           | Students will:                                                                     | Language                                                                    | SL.1.4-5            |
|                                                           | ▪ Define entrepreneur, goods, and services                                         | Reading for Information                                                    | Language L.1.1        |
|                                                           | ▪ Interpret map symbols                                                            | RI.1.1  
RI.1.3-4  
RI.1.6-7  
RI.1.10 | RI.1.4 |
|                                                           | ▪ Identify the goods or services businesses provide                                | Writing                                                                     | W.1.2,5,8           |
|                                                           | **Objectives:**                                                                    | Speaking & Listening                                                        | SL.1.1-2            |
|                                                           | Students will:                                                                     | Language                                                                    | SL.1.4-5            |
|                                                           | ▪ Define entrepreneur, goods, and services                                         | Reading for Information                                                    | Language L.1.1        |
|                                                           | ▪ Interpret map symbols                                                            | RI.1.1  
RI.1.3-4  
RI.1.6-7  
RI.1.10 | RI.1.4 |
|                                                           | ▪ Identify the goods or services businesses provide                                | Writing                                                                     | W.1.2,5,8           |
### Session Four: Jobs All Around the Neighborhood

**Students learn that entrepreneurs create businesses, which provide jobs for families.**

**Objectives:**

Students will:
- Identify the jobs people do
- Analyze their own skills to determine ways they can support family members

**Academic Standards**

- 1.5 Identify choices and decisions for various uses of money (saving, spending and sharing/contributing).
- 1.21 * Identify ways that students can take informed action to help address issues and problems at school and/or in the community
- B-LS 1. Demonstrate critical-thinking skills to make informed decisions

**Common Core ELA**

- Reading Foundations RF.1.1-4
- Reading for Information RI.1.6-7
- Writing W.1.5
- Speaking & Listening SL.1.1-2 SL.1.4-5
- Language L.1.1-2

**Common Core Math**

- Mathematical Practices 1-2
- 4-5
- 7-8

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### Session Five: A New Business

**Students think like entrepreneurs and help advertise a new business needed in the neighborhood.**

**Objectives:**

Students will:
- Describe one of the entrepreneurial characteristics—Satisfy a Need or Want

**Academic Standards**

- 1.21 * Identify ways that students can take informed action to help address issues and problems at school and/or in the community.
- B-LS 1. Demonstrate critical-thinking skills to make informed decisions
- B-LS 2. Demonstrate creativity
- B-SS 1. Use effective oral and written communication skills and listening skills

**Common Core ELA**

- Reading Foundations RF.1.1-4
- Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10
- Writing W.1.2,5,8
- Speaking & Listening SL.1.1-2 SL.1.4-5

**Common Core Math**

- Operations in Algebra OA.1 ELO OA. .6-7
- Measurement and Data 1.MD.C.4
- Mathematical Practices 2-4
- 7-8
<table>
<thead>
<tr>
<th>Session Descriptions</th>
<th>Social Studies Standards</th>
<th>Common Core ELA</th>
<th>Common Core Math</th>
</tr>
</thead>
<tbody>
<tr>
<td>Session One: People in a Community Working Together</td>
<td>2.2 Identify services provided by the city government. 2.5 Identify city and civic leaders and their functions. 2.6 * Describe and analyze the different ways students can have an effect on their local community. 2.7 Identify local businesses and the goods and services they produce. 2.22 Understand that cause and effect relationships help recount events and understand the events that led to the development of the community. B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Reading Literature RL.2.1 RL.2.7 Reading for Information RI.2.1 RI.2.4 -5 RI.7 Reading Foundations RF.2.3-4 Speaking and Listening SL.2.1-4 Language L.2.1-6</td>
<td>Geometry G.2.2 Mathematical Practices 4</td>
</tr>
<tr>
<td>Session Two: Sweet “O” Donuts</td>
<td>2.7 Identify local businesses and the goods and services they produce. B-LS 2. Demonstrate creativity B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Reading Foundations RF.2.3-4 Writing W.2.2 Speaking and Listening SL.2.1-6 Language L.2.1-6</td>
<td>Operations and Algebraic Thinking OA.2.1 Numbers Base Ten NBT.2.1-2 NBT.2.5 Measurement and Data MD.2.7</td>
</tr>
<tr>
<td>Session Three: Business and Government Jobs</td>
<td>2.2 Identify services provided by the city government. 2.5 Identify city and civic leaders and their functions 2.7 Identify local businesses and the goods and services they produce. 2.8 Describe the role of banks in an economy 2.11 Use basic information on maps and other geographic tools to locate, identify and describe physical and human features of the community. B-SS 1. Use effective oral and written communication skills and listening skill</td>
<td>Reading for Information RI.2.1 RI.2.4 -5 RI.7 Reading Foundations RF.2.3-4 Speaking and Listening SL.2.1-4 Language L.2.1-6</td>
<td>Operations and Algebraic Thinking OA.2.1 Mathematical Practices 1-2 4-5 8</td>
</tr>
</tbody>
</table>
## Session Descriptions

### The Session Four: Let’s Vote!
Students participate in a decision that benefits their community. They vote to express their choice and to determine the will of the majority.

**Objectives:**

- Students will:
  - Apply a decision-making process.
  - Recognize voting as a way responsible citizens act and contribute to meet a community’s needs.

<table>
<thead>
<tr>
<th>Social Studies Standards</th>
<th>Common Core ELA</th>
<th>Common Core Math</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.6 * Describe and analyze the different ways students can have an effect on their local community</td>
<td>Reading Foundations RF.2.3</td>
<td>Measurement and Data MD.2.7</td>
</tr>
<tr>
<td>2.25 Evaluate information relating to an issue or problem.</td>
<td>Writing W.2.2</td>
<td>MD.2.9</td>
</tr>
<tr>
<td>2.26 * Use listening, consensus-building, and voting procedures to decide on and take informed action to interrupt injustice or promote justice in their community.</td>
<td>Speaking and Listening SL.2.1-6</td>
<td>Mathematical Practices 2</td>
</tr>
<tr>
<td>B-LS 1. Demonstrate critical-thinking skills to make informed decisions</td>
<td>Language L.2.1</td>
<td>4</td>
</tr>
<tr>
<td>B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions</td>
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<tr>
<td>B-SS 5. Demonstrate ethical decisionmaking and social responsibility</td>
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</table>

### Session Five: Money Moves in a Community
Students learn about money and how it moves through a community.

**Objectives:**

- Students will:
  - Identify coins and money terms.
  - Describe how money flows through a community’s economy.

<table>
<thead>
<tr>
<th>Social Studies Standards</th>
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<th>Common Core Math</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.7 Identify local businesses and the goods and services they produce.</td>
<td>Reading Literature RL.2.1</td>
<td>Operations and Algebraic Thinking OA.2.1</td>
</tr>
<tr>
<td>2.8 Describe the role of banks in an economy</td>
<td>RL.2.4</td>
<td>Numbers Base Ten NBT.2.1-2</td>
</tr>
<tr>
<td>B-LS 1. Use effective oral and written communication skills and listening skill</td>
<td>RL.2.7</td>
<td>NBT.2.5</td>
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<tr>
<td></td>
<td>Reading for Information RI.2.1</td>
<td>Measurement and Data MD.2.7</td>
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<tr>
<td></td>
<td>RI.2.3-5</td>
<td>MD.2.9</td>
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<td></td>
<td>RI.7</td>
<td>Mathematical Practices 1-2</td>
</tr>
<tr>
<td></td>
<td>Reading Foundations RF.2.3</td>
<td>5-7</td>
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<td></td>
<td>Speaking and Listening SL.2.1-4</td>
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<td></td>
<td>Language L.2.1-6</td>
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<tr>
<td>Session Details</td>
<td>Academic Content Standards</td>
<td>College and Career Readiness Standards</td>
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</tbody>
</table>
| **Session One: Communities at Work**  
Students are introduced to the idea of a community and discover what types of workers help make their community strong.  
Students will:  
  • Define and describe a community.  
  • Identify the variety of jobs in a community.  
  • Locate jobs and businesses on a community map.  
  • Apply listening and focused attention skills  
  • Describe how different jobs require different skills.  
  • State how people contribute to and benefit from a community.  
| 2.2 Identify services provided by the city government.  
2.5 Identify city and civic leaders and their functions.  
2.7 Identify local businesses and the goods and services they produce.  
2.11 Use basic information on maps and other geographic tools to locate, identify and describe physical and human features of the community.  
2.13 * Identify the cultural characteristics of my group identity, (including race, culture, and gender) and of the local community.  
2.26 * Use listening, consensus-building, and voting procedures to decide on and take informed action to interrupt injustice or promote justice in their community.  
| B-SS 1. Use effective oral and written communication skills and listening skill  
| **ELA**  
Reading  
RL.2.1  
RI.2.1  
RI.2.3–2.7  
RF. 2.3–2.4  
Writing  
W. 2.1–2.2  
W.2.8  
Speaking and Listening  
SL. 2.1–2.4  
SL. 2.6  
Language  
L.2.1–2.6 |
| **Session Two: People at Work**  
Students experience working in the community to earn a paycheck and produce goods and services.  
Students will:  
  • Define the terms business, produce, goods, and services.  
  • Explain how people earn income.  
  • Describe how goods are made using skills and knowledge.  
  • Collect, record, and interpret data using digital tools.  
| 2.6 * Describe and analyze the different ways students can have an effect on their local community.  
2.7 Identify local businesses and the goods and services they produce.  
2.25 Evaluate information relating to an issue or problem.  
| B-LS 5. Apply media and technology skills  
B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions  
| **ELA**  
Reading  
RL.2.3–2.7  
RF. 2.3–2.4  
Speaking and Listening  
SL. 2.2–2.3  
SL. 2.6  
Language  
L.2.1–2.6  
**MATH**  
2.OA 1  
2.md. 10 |
<table>
<thead>
<tr>
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<th>College and Career Readiness Standards</th>
<th>Common Core</th>
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<tbody>
<tr>
<td><strong>Session Three: Money at Work</strong></td>
<td>2.7 Identify local businesses and the goods and services they produce.</td>
<td>B-LS 1. Demonstrate critical-thinking skills to make informed decisions</td>
<td><strong>ELA</strong></td>
</tr>
<tr>
<td>Students learn how people use money to buy goods and services they want and need for personal or business purposes. Students will:</td>
<td>2.8 Describe the role of banks in an economy.</td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Reading</td>
</tr>
<tr>
<td>• Match coin and dollar values.</td>
<td></td>
<td>B-SS 6. Use effective collaboration and cooperation skills</td>
<td>RI.2.1</td>
</tr>
<tr>
<td>• Describe the role of banks in an economy.</td>
<td></td>
<td></td>
<td>RI.2.3-.2.5</td>
</tr>
<tr>
<td>• Recognize the price of goods and services in the local market.</td>
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<td>RI. 2.7</td>
</tr>
<tr>
<td>• Describe how money flows through a community’s economy.</td>
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<td></td>
<td>RF. 2.3-.2.4</td>
</tr>
<tr>
<td>• Collaborate and communicate to make exchanges of money for goods or services.</td>
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<td>Writing</td>
</tr>
<tr>
<td>• Summarize how money is spent on goods and services related to businesses</td>
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<td>W.2.2</td>
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<td></td>
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<td>W.2.8</td>
</tr>
<tr>
<td><strong>Session Four: Votes Count</strong></td>
<td>2.3 * Explain and evaluate how individuals, groups, and communities identify and manage conflict and promote justice and equity.</td>
<td>B-LS 1. Demonstrate critical-thinking skills to make informed decisions</td>
<td><strong>ELA</strong></td>
</tr>
<tr>
<td>Students discuss the responsibilities of being a part of the community and how they can help make decisions that impact the community. Students will:</td>
<td>2.5 Identify city and civic leaders and their functions.</td>
<td><strong>B-LS 2. Demonstrate creativity</strong></td>
<td>Reading</td>
</tr>
<tr>
<td>• Use reason and logic to assess and analyze problems.</td>
<td></td>
<td><strong>B-SS 1. Use effective oral and written communication skills and listening skills</strong></td>
<td>RI.2.1</td>
</tr>
<tr>
<td>• Use empathy and observation skills to express community wants and needs.</td>
<td></td>
<td><strong>B-SS 4. Demonstrate empathy</strong></td>
<td>RI.2.3-.2.6</td>
</tr>
<tr>
<td>• Generate solutions to a problem using brainstorming techniques.</td>
<td></td>
<td><strong>RI.2.7</strong></td>
<td>RF. 2.3-.2.4</td>
</tr>
<tr>
<td>• Identify and propose a creative solution to a community problem.</td>
<td></td>
<td><strong>W. 2.1</strong></td>
<td>Writing</td>
</tr>
<tr>
<td>• Recognize that community members have a responsibility to get involved to help meet a community’s needs.</td>
<td></td>
<td><strong>W. 2.7-2.8</strong></td>
<td>W. 2.1</td>
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<td></td>
<td></td>
<td><strong>Speaking and Listening</strong></td>
<td>SL. 2.1-.2.4</td>
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<td></td>
<td></td>
<td><strong>Language</strong></td>
<td>SL. 2.1-.2.6</td>
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<td><strong>L.2.1-2.6</strong></td>
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<tr>
<td></td>
<td></td>
<td><strong>MATH</strong></td>
<td>2.md.8</td>
</tr>
</tbody>
</table>
### Session Five: Making Choices

Students are introduced to the concept of taxes and how those funds are used to pay government workers and provide services to support the community.

**Students will:**
- Define taxes.
- Identify government jobs.
- Explain why community members pay taxes.
- Recognize how government services support the community.
- Recognize that many viewpoints must be considered when making decisions for the community.
- Practice flexibility, curiosity, and resilience in decision making to cope with and adapt to change.

**Academic Content Standards**
- 2.1 * Compare personal point of view with others’ perspectives when participating in rule setting and addressing issues of fairness.
- 2.2 Identify services provided by the city government.
- 2.5 Identify city and civic leaders and their functions.

**College and Career Readiness Standards**
- B-SMS 10. Demonstrate ability to manage transitions and ability to adapt to changing situations and responsibilities
- B-SS 9. Demonstrate social maturity and behaviors appropriate to the situation and environment

**Common Core**
- ELA
  - Reading
    - RL.2.1
    - RL.2.6
    - RI.2.1
    - RI 2.3-2.8
    - RF. 2.3-2.4
  - Writing
    - W. 2.1
    - W.2.8
- Speaking and Listening
  - SL. 2.1-2.4
  - SL. 2.6
- Language
  - L.2.1-2.6

### Session Six: Crack the Code (Optional)

Students learn how digital skills are applied in the community and discuss the types of jobs that require computers or programming skills.

**Students will:**
- Describe the digital skills and knowledge required to produce certain goods and services.
- Recognize digital tools and computer skills.
- Use simple programming language and knowledge to complete tasks.
- Define code as the language computers use.

**Academic Content Standards**
- NA

**College and Career Readiness Standards**
- B-LS 5. Apply media and technology skills
- B-SS 1. Use effective oral and written communication skills and listening skills

**Common Core**
- ELA
  - Reading
    - RL.2.1
    - RI.2.1
    - RI 2.3-2.4
    - RI.2.7
    - RF. 2.3-2.4
  - Writing
    - W. 2.7
  - Speaking and Listening
    - SL. 2.1-2.4
    - SL. 2.6
  - Language
    - L.2.1-2.6
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<tr>
<th>Session Descriptions</th>
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<tbody>
<tr>
<td><strong>Session One: Earn, Save, Spend, and Donate</strong></td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Reading for Information RI.3.4-5</td>
<td>Measurement and Data MD.3.4 MD.3.5 MD.3.6 Mathematical Practices 1-8</td>
</tr>
<tr>
<td>Knowing we have four choices with money helps people reach personal goals and dreams and helps keep cities alive and healthy.</td>
<td></td>
<td>Reading Foundations RF.3.3-4</td>
<td></td>
</tr>
<tr>
<td><strong>Objectives:</strong></td>
<td><strong>Students will:</strong></td>
<td>Writing W.3.2 ELO RF.3.3-4</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▪ Describe the four choices we have with money.</td>
<td>Speaking and Listening SL.3.1</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▪ Define deposits and withdrawals.</td>
<td>SL.3.3</td>
<td></td>
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<td></td>
<td></td>
<td>SL.3.6</td>
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<tr>
<td></td>
<td></td>
<td>Language L.3.1</td>
<td></td>
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<td></td>
<td>L.3.3</td>
<td></td>
</tr>
<tr>
<td><strong>Session Two: Invisible Money</strong></td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Students learn about the different forms of money and how people use them to pay for goods and services.</td>
<td></td>
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<tr>
<td><strong>Objectives:</strong></td>
<td><strong>Students will:</strong></td>
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</tr>
<tr>
<td></td>
<td>▪ Define goods and services.</td>
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<td></td>
<td>▪ Explain how people spend money.</td>
<td></td>
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<td></td>
<td>▪ Recognize methods of payment and whether they are readily visible or invisible.</td>
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</tr>
<tr>
<td><strong>Session Three: How Do I Become an Entrepreneur?</strong></td>
<td>3.5 Explain how profit influences sellers in markets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>When entrepreneurs create businesses, they help keep cities alive and healthy.</td>
<td><strong>Students will:</strong></td>
<td></td>
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</tr>
<tr>
<td><strong>Objectives:</strong></td>
<td>▪ Define entrepreneur, producer, and consumer.</td>
<td></td>
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<td></td>
<td>▪ Explain the need for a business plan.</td>
<td></td>
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<tr>
<td></td>
<td>▪ Discuss the ways in which entrepreneurs help a city.</td>
<td></td>
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</tr>
</tbody>
</table>
### Session Descriptions

#### Session Four: Money Choices Make the City Go Round
Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital.

**Objectives:**
- Demonstrate the importance of money in everyday life.
- Describe how money flows through a city’s economy.
- Explain taxes and how the city government uses the money to pay for the goods and services it provides.

#### Session Five: Let’s Build a City
A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate.

**Objectives:**
- Describe how personal choices make a city a good place to live, work, play, and go to school.

### Academic Standards

<table>
<thead>
<tr>
<th>Session Four: Money Choices Make the City Go Round</th>
<th>Academic Standards</th>
<th>Common Core ELA</th>
<th>Common Core Math</th>
</tr>
</thead>
</table>
| Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital. **Objectives:**  
  - Demonstrate the importance of money in everyday life.  
  - Describe how money flows through a city’s economy.  
  - Explain taxes and how the city government uses the money to pay for the goods and services it provides. | 3.1 Examine how different levels of city and county government provide services to members of a community.  
3.5 Explain how profit influences sellers in markets.  
3.7 Analyze the impact of personal financial decisions on personal, community, regional, and world resources. (i.e. how individual financial actions have an impact on myself/others/resources.) | Reading for Information  
RI.3.1  
RI.3.3-6  
Reading Foundations  
RF.3.3-4  
Speaking and Listening  
SL.3.1-3  
SL.3.6  
Language  
L.3.1  
L.3.3  
L.3.4 | Operations in Algebra  
OA.3.8  
OA.3.9  
Numbers Base Ten  
NBT.3.2 | Mathematical Practices  
1-8 |

<table>
<thead>
<tr>
<th>Session Five: Let’s Build a City</th>
<th>Academic Standards</th>
<th>Common Core ELA</th>
<th>Common Core Math</th>
</tr>
</thead>
</table>
| A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate. **Objectives:**  
  - Describe how personal choices make a city a good place to live, work, play, and go to school. | 3.3 Explain how a community relies on active civic participation and identify opportunities for student participation in local and regional issues.  
3.7 Analyze the impact of personal financial decisions on personal, community, regional, and world resources. (i.e. how individual financial actions have an impact on myself/others/resources.) | Reading for Information  
RI.3.1  
RI.3.3-6  
Reading Foundations  
RF.3.3-4  
Writing  
W.3.2  
Speaking and Listening  
SL.3.1-3  
SL.3.6  
Language  
L.3.1,3,4 | Operations in Algebra  
OA.3.8  
Numbers Base Ten  
NBT.3.2 | Mathematical Practices  
1-7 |

*ELO* - Indicates a skill best supported by an Extended Learning Opportunity
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<th>Common Core ELA</th>
<th>Common Core Math</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Session One: Be an Entrepreneur</strong></td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Reading for Information RI.4.1-2 RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.3-4 L.4.6</td>
<td>Mathematical Practices 1-2 4-7</td>
</tr>
<tr>
<td>Students explore well-known businesses by matching entrepreneurs to their businesses and identifying their own entrepreneurial traits.</td>
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<tr>
<td><strong>Objectives:</strong></td>
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<tr>
<td><strong>Students will:</strong></td>
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<tr>
<td>▪ Recognize the impact entrepreneurs have on a region</td>
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<td>▪ Apply traits that are common to successful entrepreneurs to their own skills and abilities</td>
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<tr>
<td><strong>Session Two: Resources—Tools for Entrepreneurs</strong></td>
<td>4.15 Give examples of how changes in Oregon’s agricultural, industrial, political, and business development over time, impacts people of the state including traditionally underrepresented groups. 4.5 Analyze different buying choices and opportunity costs. B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions B-SS 6. Use effective collaboration and cooperation skills B-SS 7. Use leadership and teamwork skills to work effectively in diverse teams</td>
<td>Reading for Information RI.4.4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-5 Language L.4.3-4</td>
<td>Mathematical Practices 1-2 4-8</td>
</tr>
<tr>
<td>Students are introduced to resources and, working in teams, use this information to create new businesses.</td>
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<tr>
<td><strong>Objectives:</strong></td>
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<tr>
<td><strong>Students will:</strong></td>
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<tr>
<td>▪ Define natural, human, and capital resources</td>
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<tr>
<td>▪ Describe how products and services use resources</td>
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<tr>
<td><strong>Session Three: Hot Dog Stand Game</strong></td>
<td>4.5 Analyze different buying choices and opportunity costs. 4.6 Demonstrate understanding of needs and wants using a budget. B-LS 1. Demonstrate critical-thinking skills to make informed decisions</td>
<td>Reading for Information RI.4.2-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1 SL.4.3 Language L.4.1 L.4.2-6</td>
<td>NBT 4.4 NF.4.7 Mathematical Practices 1-7</td>
</tr>
<tr>
<td>Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses.</td>
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<tr>
<td><strong>Objectives:</strong></td>
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<tr>
<td><strong>Students will:</strong></td>
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<tr>
<td>▪ Track the revenue and expenses of a business</td>
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<td>▪ Identify the fundamental tasks required to run a business</td>
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<td>▪ Explain the importance of keeping an accurate account of a business’s financial information</td>
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<tr>
<td>Session Details</td>
<td>Academic Standards</td>
<td>Common Core ELA</td>
<td>Common Core Math</td>
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<tr>
<td><strong>Session Four: Entrepreneurs Solve Problems</strong></td>
<td>4.5 Analyze different buying choices and opportunity costs. 4.6 Demonstrate understanding of needs and wants using a budget. B-LS 1. Demonstrate critical-thinking skills to make informed decisions B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions</td>
<td>Reading for Information RI.4.1 RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-2 SL.4.4 Language L.4.1 L.4.3-4 L.4.6</td>
<td>Mathematical Practices 1-2 4 6-7</td>
</tr>
<tr>
<td><strong>Session Five: Entrepreneurs Go Global</strong></td>
<td>4.5 Analyze different buying choices and opportunity costs. 4.6 Demonstrate understanding of needs and wants using a budget. 4.21 Construct explanations using reasoning, correct sequence, examples and details with relevant information and data. B-LS 1. Demonstrate critical-thinking skills to make informed decisions B-LS 2. Demonstrate creativity B-LS 9. Gather evidence and consider multiple perspectives to make informed decisions B-SS 6. Use effective collaboration and cooperation skills B-SS 7. Use leadership and teamwork skills to work effectively in diverse teams</td>
<td>Reading for Information RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1-4 Language L.4.1 L.4.3-4 L.4.6</td>
<td>NA</td>
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<td>Session Details</td>
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<td>Common Core Math</td>
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</tbody>
</table>
| **Session One: Free to Choose Your Work or Business**  
Students are introduced to the nation’s free market system and how it supports businesses and careers.  
**Objectives:**  
Students will:  
▪ Identify the characteristics of a free market economy  
▪ Explain how pricing guides economic decisions  
  | 5.7 Explain the purpose of taxes and give examples of their use from current and U.S. history  
5.27 Identify characteristics of an event, issue, or problem, suggesting possible causes and results.  
B-SS 1. Use effective oral and written communication skills and listening skills  
  | Reading for Information  
RI.5.1-2  
RI.5.4  
RI.5.7  
Reading Foundations  
RF.5.3-4  
Speaking and Listening  
SL.5.1-4  
SL.5.6  
Language L.5.1-5  
  | Operations and Algebraic Thinking  
OA.5.2  
Numbers Base Ten  
NBT.5.6-7  |
| **Session Two: Innovation Nation**  
Students experience how entrepreneurial thinking can spur new businesses and the opportunity for future income.  
**Objectives:**  
Students will:  
▪ Define entrepreneur and entrepreneurship  
▪ Describe resources and how entrepreneurs use them  
▪ Explore STEM skills and the process of innovation  
  | 5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  
B-SS 1. Use effective oral and written communication skills and listening skills  
  | Reading for Information  
RI.5.1-2  
RI.5.4  
RI.5.7  
Reading Foundations  
RF.5.3-4  
Writing  
WS.5.2  
WS.5.4  
Speaking and Listening  
SL.5.1-4  
SL.5.6  
Language L.5.1-5  
  | Operations and Algebraic Thinking  
CC.2.2.5.A.1  
Numbers Base Ten  
CC.2.1.5.B.2  |
| **Session Three: Career Quest**  
Students learn about career clusters.  
**Objectives:**  
Students will:  
▪ Examine career groupings and the skills necessary for a variety of careers.  
  | 5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  
B-SS 1. Use effective oral and written communication skills and listening skills  
  | Reading for Information  
RI.5.1-2  
RI.5.4  
RI.5.7  
Reading Foundations  
RF.5.3-4  
Speaking and Listening  
SL.5.1-4  
SL.5.6  
Language L.5.1-5  
  | Numbers Base Ten  
CC.2.1.5.B.2  |
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<th>Session Details</th>
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<th>Common Core ELA</th>
<th>Common Core Math</th>
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</thead>
<tbody>
<tr>
<td><strong>Session Four: Get and Keep the Job!</strong></td>
<td>5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).&lt;br&gt;5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.&lt;br&gt;B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Reading for Information&lt;br&gt;RI.5.1-2&lt;br&gt;RI.5.4&lt;br&gt;RI.5.7&lt;br&gt;Reading Foundations&lt;br&gt;RF.5.3-4&lt;br&gt;Writing&lt;br&gt;WS.5.2&lt;br&gt;WS.5.4&lt;br&gt;Speaking and Listening&lt;br&gt;SL.5.1-4&lt;br&gt;SL 5.6</td>
<td>Operations and Algebraic Thinking&lt;br&gt;CC.2.2.5.A.1&lt;br&gt;Numbers Base Ten&lt;br&gt;CC.2.1.5.B.2</td>
</tr>
<tr>
<td><strong>Session Five: Global Connections</strong></td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>Reading for Information&lt;br&gt;RI.5.1-2&lt;br&gt;RI.5.4&lt;br&gt;RI.5.7&lt;br&gt;Reading Foundations&lt;br&gt;RF.5.3-4&lt;br&gt;Speaking and Listening&lt;br&gt;SL.5.1-4&lt;br&gt;SL.5.6&lt;br&gt;Language&lt;br&gt;L.5.1-5</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Optional Supplement: Business Organization</strong></td>
<td>NA</td>
<td>Speaking and Listening&lt;br&gt;SL.5.1-4&lt;br&gt;Language&lt;br&gt;L.5.1,5</td>
<td>NA</td>
</tr>
</tbody>
</table>

**Objectives:**
- **Students will:**
  - Identify the soft skills wanted by today’s employers
  - Discuss why businesses specialize and trade
  - Define opportunity cost
  - Identify three basic ways businesses are organized.
# JA More than Money

## Session Descriptions

### Session One: The Money Garden

Students explore money-management skills and become familiar with the key differences between earning, saving, and spending. They learn that money can be saved in a financial institution, such as a bank or a credit union, and how that money can earn interest.

**Objectives:**

- Identify the role of money in everyday life
- Explain the benefits of using a savings account

**Fourth Grade**

- **Objective:**
  - 4.6 Demonstrate understanding of needs and wants using a budget.

- **B-SS 1.** Use effective oral and written communication skills and listening skills

### Session Two: Create a Business

Students learn about the ways in which people’s interests and skills can help them identify small businesses they can start.

**Objectives:**

- Define business, goods, and services
- Identify businesses they would like to start that align with their personal interests and skills
- Appreciate their own roles as entrepreneurs in affecting their community and their world

**Fifth Grade**

- **Objective:**
  - 5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).

- **B-SS 1.** Use effective oral and written communication skills and listening skills

### Session Three: Build a Business

Students identify the fundamental steps for starting a small business and develop a basic business plan.

**Objectives:**

- Identify the basic steps for building a small business
- Develop a basic business plan

**Fifth Grade**

- **Objective:**
  - 5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.

- **5.28** Propose a response or solution to an issue or problem, utilizing research, to support the position.

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<table>
<thead>
<tr>
<th>Session Descriptions</th>
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<th>Common Core ELA</th>
<th>Common Core Math</th>
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<tbody>
<tr>
<td><strong>Session One: The Money Garden</strong></td>
<td><strong>Fourth Grade</strong></td>
<td>Reading for Information RI.3.1 RI.3.3-4 RI.3.6</td>
<td>Numbers Base Ten 3.NBT.2.2 3.NBT.3.3</td>
</tr>
<tr>
<td>Students explore money-management skills and become familiar with the key differences between earning, saving, and spending. They learn that money can be saved in a financial institution, such as a bank or a credit union, and how that money can earn interest. <strong>Objectives:</strong></td>
<td><strong>B-SS 1.</strong> Use effective oral and written communication skills and listening skills</td>
<td></td>
<td>4.NBT.4</td>
</tr>
<tr>
<td><strong>Fifth Grade</strong></td>
<td><strong>Objective:</strong></td>
<td>Reading for Information RI.3.2-4 RI.3.6</td>
<td>Numbers Base Ten 3.NBT.3.3</td>
</tr>
<tr>
<td>4.6 Demonstrate understanding of needs and wants using a budget.</td>
<td><strong>B-SS 1.</strong> Use effective oral and written communication skills and listening skills</td>
<td></td>
<td>4.NBT.4</td>
</tr>
<tr>
<td><strong>Session Two: Create a Business</strong></td>
<td><strong>Fifth Grade</strong></td>
<td>Reading for Information RI.3.1 RI.3.3-4 RI.3.6</td>
<td>Numbers Base Ten 3.NBT.3.3</td>
</tr>
<tr>
<td>Students learn about the ways in which people’s interests and skills can help them identify small businesses they can start. <strong>Objectives:</strong></td>
<td><strong>B-SS 1.</strong> Use effective oral and written communication skills and listening skills</td>
<td></td>
<td>4.NBT.5</td>
</tr>
<tr>
<td><strong>Students will:</strong></td>
<td><strong>Objective:</strong></td>
<td>Reading for Information RI.3.2-6 RI.3.3-4</td>
<td>5.NBT.5</td>
</tr>
<tr>
<td>- Define business, goods, and services</td>
<td><strong>Fifth Grade</strong></td>
<td>Reading for Information RI.3.2-6 RI.3.3-4</td>
<td>5.NBT.7</td>
</tr>
<tr>
<td>- Identify businesses they would like to start that align with their personal interests and skills</td>
<td><strong>B-SS 1.</strong> Use effective oral and written communication skills and listening skills</td>
<td><strong>Mathematical Practices</strong></td>
<td>1-8</td>
</tr>
<tr>
<td>- Appreciate their own roles as entrepreneurs in affecting their community and their world</td>
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<td></td>
<td></td>
</tr>
<tr>
<td><strong>Session Three: Build a Business</strong></td>
<td><strong>Fifth Grade</strong></td>
<td>Reading for Information RI.3.2-6 RI.3.3-4</td>
<td>Numbers Base Ten 3.NBT.2.2 3.NBT.3.3</td>
</tr>
<tr>
<td>Students identify the fundamental steps for starting a small business and develop a basic business plan. <strong>Objectives:</strong></td>
<td><strong>B-SS 1.</strong> Use effective oral and written communication skills and listening skills</td>
<td></td>
<td>4.NBT.4</td>
</tr>
<tr>
<td><strong>Students will:</strong></td>
<td><strong>Objective:</strong></td>
<td>Reading for Information RI.3.2-6 RI.3.3-4</td>
<td>5.NBT.7</td>
</tr>
<tr>
<td>- Identify the basic steps for building a small business</td>
<td><strong>Fifth Grade</strong></td>
<td>Reading for Information RI.3.2-6 RI.3.3-4</td>
<td>5.NBT.7</td>
</tr>
<tr>
<td>- Develop a basic business plan</td>
<td><strong>B-SS 1.</strong> Use effective oral and written communication skills and listening skills</td>
<td><strong>Mathematical Practices</strong></td>
<td>1-2 4-8</td>
</tr>
</tbody>
</table>

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Session Four: Run a Business

Students explain why financial institutions lend money and why people borrow money for their businesses. They learn about advantages and disadvantages of borrowing money, including the need to make interest payments. They record and track financial gains and losses in a simulated activity.

Objectives:

Students will:

- Explain why financial institutions lend money
- Explain decision making and the traits of trustworthy borrowers
- Record and track financial gains and losses

Third Grade
3.5 Explain how profit influences sellers in markets.

Fourth Grade
4.5 Analyze different buying choices and opportunity costs.
4.6 Demonstrate understanding of needs and wants using a budget.

Fifth Grade
5.7 Explain the purpose of taxes and give examples of their use from current and U.S. history
5.12 Describe how technological developments, societal decisions, and personal practices affect sustainability in the United States.

Mindsets and Behaviors
B-SS 1. Use effective oral and written communication skills and listening skills

<table>
<thead>
<tr>
<th>Session Descriptions</th>
<th>Academic Standards</th>
<th>Common Core ELA</th>
<th>Common Core Math</th>
</tr>
</thead>
</table>
| **Session Four: Run a Business** | **Third Grade**  
3.5 Explain how profit influences sellers in markets.  
**Fourth Grade**  
4.5 Analyze different buying choices and opportunity costs.  
4.6 Demonstrate understanding of needs and wants using a budget.  
**Fifth Grade**  
5.7 Explain the purpose of taxes and give examples of their use from current and U.S. history  
5.12 Describe how technological developments, societal decisions, and personal practices affect sustainability in the United States.  
**Mindsets and Behaviors**  
B-SS 1. Use effective oral and written communication skills and listening skills | Reading for Information  
RI.3.1-5  
RI.3.7  
Reading Foundations  
RF.3.3-4  
Writing  
W.3.2-4  
Speaking and Listening  
SL.3.1-3  
SL.3.6  
Language  
L.3.4  
L.3.6 | Numbers Base Ten  
3.NBT.2.2  
3.NBT.3  
4.NBT.4  
4.NBT.5  
5.NBT.5  
5.NBT.7  
Mathematical Practices  
1-8 |
# Session Five: Global Success

The students explore the opportunities and challenges of global markets.

**Objectives:**

**Students will:**

- Explore reasons why businesses import and export goods
- Describe the economic considerations related to selling in a global market
- Define opportunity cost

### Third Grade

3.5 Explain how profit influences sellers in markets.

### Fourth Grade

4.5 Analyze different buying choices and opportunity costs

### Fifth Grade

5.7 Explain the purpose of taxes and give examples of their use from current and U.S. history

5.12 Describe how technological developments, societal decisions, and personal practices affect sustainability in the United States.

5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.

**Mindsets and Behaviors**

B-SS 1. Use effective oral and written communication skills and listening skills

**Common Core ELA**

Reading for Information
- RI.3.1
- RI.3.3-7

Reading Foundations
- RF.3.3-4

Writing
- W.3.3

Speaking and Listening
- SL.3.1-2
- SL.3.6

Language
- L.3.1-4
- L.3.6

**Common Core Math**

*ELO - Indicates a skill best supported by an Extended Learning Opportunity*
### Pre-JA Career Exploration Fair Session: A Job to Do!

Students identify the jobs people have and the work people do to make their community a good place to live, work, and play. They will also prepare questions to ask the speakers.

**Objectives:**

**Students will:**
- Define careers.
- Examine the jobs of family members.
- Identify jobs within the community.

#### Kindergarten

- K.6 Give examples of different jobs performed in communities.
- K.8 Explain how people earn income and that some jobs earn money while others are volunteer.

#### Second Grade

- 2.2 Identify services provided by the city government.
- 2.5 Identify city and civic leaders and their functions.
- 2.7 Identify local businesses and the goods and services they produce.
- 2.20 Generate questions using a historical source as it relates to the local community’s history.

#### Mindsets and Behaviors

**B-SS 1.** Use effective oral and written communication skills and listening skills

---

### The Day of the Fair

Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.

**Objectives:**

**Students will:**
- Observe speakers and the tools they use.
- Identify the variety of careers people have in the community and how each job requires specific skills.
- Express ideas and questions concerning the jobs people have.

#### Kindergarten

- K.2 Use and identify respectful dialogue, taking turns, and explain how rules are different in different settings
- K.8 Explain how people earn income and that some jobs earn money while others are volunteer.

#### Second Grade

- 2.2 Identify services provided by the city government.
- 2.5 Identify city and civic leaders and their functions.
- 2.7 Identify local businesses and the goods and services they produce.
- 2.20 Generate questions using a historical source as it relates to the local community’s history.

#### Mindsets and Behaviors

**B-SS 1.** Use effective oral and written communication skills and listening skills

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**JA Career Exploration Fair K-2**

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<tr>
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<th>Common Core ELA</th>
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</thead>
<tbody>
<tr>
<td><strong>Post-JA Career Exploration Fair Activity: I Think I Want to Be...</strong></td>
<td><strong>Mindsets and Behaviors</strong></td>
<td><strong>Foundational Skills</strong></td>
</tr>
<tr>
<td>Students reflect on their JA Career Exploration Fair experience.</td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td>RF 1</td>
</tr>
<tr>
<td><strong>Objectives:</strong></td>
<td>B-LS 7. Identify long and short-term academic, career, social/emotional, and community involvement goals</td>
<td>RF 2</td>
</tr>
<tr>
<td>Students will:</td>
<td></td>
<td>RF 3</td>
</tr>
<tr>
<td>▪ Begin to identify a future career interest.</td>
<td></td>
<td>Writing</td>
</tr>
<tr>
<td></td>
<td></td>
<td>W.4</td>
</tr>
<tr>
<td></td>
<td></td>
<td>W.5</td>
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<tr>
<td></td>
<td></td>
<td>W.6</td>
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<td></td>
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<td>Language</td>
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<td>L 4</td>
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<td>L 5</td>
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<td>L 6</td>
</tr>
<tr>
<td>Session Descriptions</td>
<td>Academic Standards</td>
<td>Common Core ELA</td>
</tr>
<tr>
<td>----------------------------------------------------------</td>
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<td>------------------------------------------------------</td>
</tr>
</tbody>
</table>
| **Pre-JA Career Exploration Fair Session: A Job for Everyone**  
   Students reflect on their interests and skills as they consider future careers.  
   **Objectives:**  
   Students will:  
   - Define careers.  
   - Analyze their interests and skills to learn how they fit in the classroom and the workplace.  
   - Construct new understandings connected to prior knowledge.  
| **Third Grade**  
   3.2 Describe the responsibilities of people in their community and state.  
   3.6 Identify key industries of Oregon.  
| **Fifth Grade**  
   5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  
| **Foundational Skills**  
   RF 3  
   RF 4  
   **Speaking and Listening**  
   SL 1  
   SL 6  
   **Language**  
   L 4  
   L 5  
   L 6  |
| **The Day of the Fair**  
   Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.  
   **Objectives:**  
   Students will:  
   - Observe speakers and the tools they use.  
   - Identify the variety of careers people have in the community and how each job requires specific skills.  
   - Express how jobs require specific interests and skills.  
   - Examine how school skills apply to career paths.  
| **Third Grade**  
   3.2 Describe the responsibilities of people in their community and state.  
   3.16 Generate questions using multiple historical sources and examine their validity.  
| **Fifth Grade**  
   5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).  
   5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.  
| **Foundational Skills**  
   RF 3  
   RF 4  
   **Speaking and Listening**  
   SL 1  
   SL 3  
   SL 5  
   SL 6  
   **Language**  
   L 4  
   L 5  
   L 6  |
| **Mindsets and Behaviors**  
   B-SS 1. Use effective oral and written communication skills and listening skills  
   B-SS 9. Demonstrate social maturity and behaviors appropriate to the situation and environment  
   B-SMS 2. Demonstrate self-discipline and self-control  
| **Foundational Skills**  
   RF 3  
   RF 4  
   **Speaking and Listening**  
   SL 1  
   SL 6  
   **Language**  
   L 4  
   L 5  
   L 6  |
### Session Descriptions

**Post-JA Career Exploration Fair Activity: Someday I’ll Be…**

Students reflect on their JA Career Exploration Fair experience.

**Objectives:**

Students will:

- Prepare a personal interest “resume.”
- Begin to identify a future career interest.

### Academic Standards

**Fifth Grade**

- 5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).
- 5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.

**Mindsets and Behaviors**

- B-SS 1. Use effective oral and written communication skills and listening skills

### Common Core ELA

- Foundational Skills
  - RF 3
  - RF 4
- Writing
  - W.4
  - W.5
  - W.6
- Language
  - L 4
  - L 5
  - L 6
### JA Career Speaker Series K-5

<table>
<thead>
<tr>
<th>Session Descriptions</th>
<th>Academic Standards</th>
<th>Common Core ELA</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Before the Event</strong></td>
<td><strong>Kindergarten</strong></td>
<td><strong>Foundational Skills</strong></td>
</tr>
<tr>
<td>Students prepare questions for the speaker to answer.</td>
<td>K.6 Give examples of different jobs performed in communities.</td>
<td>RF 1</td>
</tr>
<tr>
<td><strong>Objectives:</strong></td>
<td><strong>Second Grade</strong></td>
<td>RF 2</td>
</tr>
<tr>
<td>Students will:</td>
<td>2.7 Identify local businesses and the goods and services they produce.</td>
<td>RF 3</td>
</tr>
<tr>
<td>■ Identify skills and interests</td>
<td><strong>Third Grade</strong></td>
<td>RF 4</td>
</tr>
<tr>
<td>■ Explain how the speaker’s job helps people in the community</td>
<td>3.2 Describe the responsibilities of people in their community and state.</td>
<td>Speaking and Listening</td>
</tr>
<tr>
<td></td>
<td><strong>Fourth Grade</strong></td>
<td>SL 1</td>
</tr>
<tr>
<td></td>
<td>4.21 Construct explanations using reasoning, correct sequence, examples and details with relevant information and data.</td>
<td>SL 6</td>
</tr>
<tr>
<td></td>
<td><strong>Fifth Grade</strong></td>
<td>Language</td>
</tr>
<tr>
<td></td>
<td>5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).</td>
<td>L 4</td>
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<tr>
<td></td>
<td><strong>Mindsets and Behaviors</strong></td>
<td>L 5</td>
</tr>
<tr>
<td></td>
<td>B-SS 1. Use effective oral and written communication skills and listening skills.</td>
<td>L 6</td>
</tr>
<tr>
<td></td>
<td>B-LS 4. Apply self-motivation and self-direction to learning</td>
<td></td>
</tr>
<tr>
<td>Session Descriptions</td>
<td>Academic Standards</td>
<td>Common Core ELA</td>
</tr>
<tr>
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</tr>
<tr>
<td><strong>Speaker Day: Invite a Career Speaker to Class</strong>&lt;br&gt;Students interact with a career speaker who describes his or her job and how it relates to his or her skills and interests.</td>
<td><strong>Kindergarten</strong>&lt;br&gt;K.6 Give examples of different jobs performed in communities.</td>
<td><strong>Foundational Skills</strong>&lt;br&gt;RF 1&lt;br&gt;RF 2&lt;br&gt;RF 3&lt;br&gt;RF 4</td>
</tr>
<tr>
<td><strong>Objectives:</strong>&lt;br&gt;Students will:</td>
<td><strong>Second Grade</strong>&lt;br&gt;2.7 Identify local businesses and the goods and services they produce.</td>
<td><strong>Speaking and Listening</strong>&lt;br&gt;SL 1&lt;br&gt;SL 3&lt;br&gt;SL 5&lt;br&gt;SL 6</td>
</tr>
<tr>
<td>▪ Listen to a career speaker.</td>
<td><strong>Third Grade</strong>&lt;br&gt;3.2 Describe the responsibilities of people in their community and state.</td>
<td><strong>Language</strong>&lt;br&gt;L 4&lt;br&gt;L 5&lt;br&gt;L 6</td>
</tr>
<tr>
<td>▪ Express how jobs require specific interests and skills.</td>
<td><strong>Fourth Grade</strong>&lt;br&gt;4.21 Construct explanations using reasoning, correct sequence, examples and details with relevant information and data.</td>
<td></td>
</tr>
<tr>
<td>▪ Examine how interests and skills apply to careers.</td>
<td><strong>Fifth Grade</strong>&lt;br&gt;5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).</td>
<td></td>
</tr>
<tr>
<td><strong>Mindsets and Behaviors</strong>&lt;br&gt;B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td><strong>Mindsets and Behaviors</strong>&lt;br&gt;B-LS 4. Apply self-motivation and self-direction to learning</td>
<td></td>
</tr>
<tr>
<td><strong>After the Event</strong>&lt;br&gt;Students reflect on what they learned during their preparation and the speaker event.</td>
<td><strong>Fifth Grade</strong>&lt;br&gt;5.8 Analyze career choices through the return on investment (qualifications, education, and income potential).&lt;br&gt;5.26 Gather, assess, and use information from multiple primary and secondary sources (such as print, electronic, interviews, speeches, images) to examine an event, issue, or problem through inquiry and research.</td>
<td><strong>Foundational Skills</strong>&lt;br&gt;RF 1&lt;br&gt;RF 2&lt;br&gt;RF 3&lt;br&gt;RF 4</td>
</tr>
<tr>
<td><strong>Objectives:</strong>&lt;br&gt;Students will:</td>
<td><strong>Mindsets and Behaviors</strong>&lt;br&gt;B-SS 1. Use effective oral and written communication skills and listening skills</td>
<td><strong>Writing</strong>&lt;br&gt;W.4&lt;br&gt;W.5&lt;br&gt;W.6</td>
</tr>
<tr>
<td>▪ Recognize career clusters.</td>
<td></td>
<td><strong>Language</strong>&lt;br&gt;L 4&lt;br&gt;L 5&lt;br&gt;L 6</td>
</tr>
</tbody>
</table>